

Nate Salzman

12 Modelane Rochester, New York 14618
Cell: (585) 260-1434 ■ NSalzman85@gmail.com

GOVERNMENT EXPERIENCE

Monroe County Department of Human Services

Rochester, NY

Senior Information Specialist

September 2022- Current

- Leads communications strategy for Monroe County's largest department
- Compose speeches and communications plans regarding Human Services for County Executive, Deputy County Executive, and Commissioner of Human Services.

New York State Assembly

Rochester, NY

Chief of Staff for Assemblymember Demond Meeks

November 2020- September 2022

- Charged with hiring and managing staff, setting the yearly legislative and calendar agenda, and representing the Assemblymember in key stakeholder meetings.
- Led meeting regarding budget priorities and tasked with authoring the Assemblymember's yearly budget request letter sent to state leadership.
- Evaluated and recommended each program and legislative issue area brought to the Assemblymember.

POLITICAL EXPERIENCE

Democratic Party

Rochester, NY

Member of the Brighton Democratic Committee

Current

President of the Monroe County Young Democrats

March 2021- June 2022

Chair of the 24th Legislative District Monroe County Democratic Committee

September 2021- September 2022

Jen Lunsford for State Assembly

Rochester, NY

Campaign Manager

July 2020- November 2020

- [Managed winning campaign](#) for a candidate and defeated a 10-year Republican incumbent.

Demond Meeks for State Assembly

Rochester, NY

Campaign Manager

May 2020- July 2020

- [Managed winning primary campaign](#) for first-time candidate who won a seat that had not elected a new representative since 1983.

Judy Griffin for State Assembly

Nassau County, NY

Campaign Manager

September 2018- November 2018

- Managed campaign for first-time activist candidate who defeated entrenched incumbent in a seat that had been Republican for decades. Assembled a coalition of labor, Democratic party leaders and activist groups to reach fundraising goals, knock thousands of doors, [received critical endorsements](#) and earned media to [defeat our heavily favored opponent](#).

Ryan Sawyers for Congress

Manassas, VA

Campaign Manager

April 2017- March 2018

- Built campaign from scratch. Created a campaign plan for a contested Congressional primary that encompassed 19 counties and 1 city. Hired campaign team including several consultants and staff members.

Representative Angela Williams for State Senate*Campaign Manager***Denver, CO**

January 2016- July 2016

- [Wrote and executed campaign plan for an open and contested State Senate caucus and primary that encompassed 91 precincts](#). Charged with designing a campaign message and strategy to caucus goers and the primary electorate at large. Coordinated a team of consultants, staff members for expansive field, mail and digital program.

United States House of Representatives*Staff Assistant for Congressman Peter Welch***Washington, DC**

February 2015- August 2015

New York State Democratic Party*Lead Field Organizer for Congressman Tim Bishop's Reelection Campaign***Southampton & East Hampton, NY**

May 2014 – November 2014

The White House*Intern for the Office of Management and Administration***Washington, DC**

January 2014- May 2014

*Appointed to Professional Interest Group Leader: responsible for organizing and leading domestic policy discussions between White House staff and fellow interns.***Democratic National Committee***Intern for Financial Jewish Outreach Department and Research Department***Washington, DC**

January 2012- May 2012

EDUCATION**Syracuse University Maxwell School of Citizenship and Public Affairs**

Master in Public Administration

Syracuse, NY

June 2019- June 2020

*President of the ICMA (International City Managers Association) Syracuse University Chapter***American University**

Bachelor of Arts in Political Science

Washington, DC

August 2010- May 2014

St. Charles University

Jewish/ Judaic Studies

Prague, Czech Republic

January 2013- May 2013

Campaign Management Institution

Certificate in Internet, Advocacy, Field, and GOTV Campaign Management

Washington, DC

September 2013- January 2014

Brighton High School**Rochester, NY**

September 2006- June 2010

BUSINESS EXPERIENCE**Tuesday Digital***Co-Founder and Partner***Rochester, NY**

March 2020- Current

- [Provides political strategy for digital campaigns](#). Services include content creation, budget management, target audience creation and management and general strategy across all digital platforms. Recognized as a preferred partner of Facebook.

COMMUNITY ACTIVITIES**Rochester Hispanic Youth Baseball League***Head Baseball Coach***Rochester, NY**

May 2021- Current

- Serves as a youth baseball coach for Hispanic boys and girls ages 10 to 12 years old in the City Of Rochester. Responsible for developing a plan for practice, executing the programming, and ensuring all children are kept safe and have fun.

Woodrow Wilson High School*Wrestling Coach***Washington, DC**

September 2013- February 2014

- Served as a wrestling coach in the District of Columbia for one of the few remaining public high school wrestling programs in the city.